

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 04673 161048Z  
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W  
-----111294 171349Z /46  
R 160837Z MAY 78  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8388

UNCLAS TEHRAN 4673

EO 11652: N/A  
TAGS: BBSR, IR  
SUBJ: WTDR/FTI: MELLI INDUSTRIAL GROUP

REF: (A) USDOC 5624 (B) 76 TEHRAN 11293

1. IRAN  
OFFICE USE: 2. 507 3. 0135900 4. 01  
5. MELLI INDUSTRIAL GROUP  
6. SOUTH KARAJ RD. P.O. BOX 2690  
7. TEHRAN  
8. CONTACT: MR. RAHIM IRAVANI, CHAIRMAN  
9. TITLE: CHAIRMAN  
OTHER OFFICIALS ARE: MR. R.P.M. CARLSON, MANAGING DIRECTOR  
10. PHONE: 960011 11. TELEX: 212527  
12. CABLE: MELGRUP  
13. ESTABL: 1969 14. EMPL: 8000 15. SIZE: VERY LARGE  
16. REPUTATION: (Y) VERY GOOD 17. PRT DATE: 5/78  
OFFICE USE: 18. NA 19. X 20. X  
21. NA 22. NA  
23A. 35595/5 IMP SHOE MAKING AND REPAIRING MACHINERY AND EQUIP.  
23B. 31410/0 MFG. SHOES  
23C. 30210/012 DIST. RET. RUBBER FOOTWEAR  
23D. 28190/5 IMP INDUSTRIAL INORGANIC CHEMICALS  
24. FOREIGN SALES: RUSSIA, GULF STATES, EASTERN EUROPE  
25. FINANCIAL REFS: BANK MELLI IRAN: THE FOREIGN TRADE BANK  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TEHRAN 04673 161048Z

OF IRAN.  
26. TREADE REFS: SAME AS (27)  
27. FOREIGN FIRMS REPRESENTED: GOODYEAR TIRE AND RUBBER CO.  
AKRON, OHIO, GENESCO, NASHVILLE, TENN.  
28. POST EVALUATION: MELLI INDUSTRIAL GROUP (MIG), IS AN  
INVESTMENT HOLDING COMPANY WITH 25 OPERATING SUBSIDIARIES  
WHICH COLLECTIVELY CONSITUTE A VERTICALLY INTEGRATED

ORGANIZATION ENGAGED PRIMARILY (THOUGH NOT EXCLUSIVELY) IN THE PRODUCTION AND MARKETING OF FOOTWEAR. IT IS A PUBLIC JOINT STOCK COMPANY, WHOLLY OWNED BY IRANIAN SHAREHOLDERS NUMBERING OVER 4000. FIRM EMPLOYS OVER 8000 WORKERS IN THE MANUFACTURE OF ALL TYPES OF FOOTWEAR, SHOE MOULDS, BOXES, HOSIERY, V-BELTS AND GLOVES. MIG IMPORTS RAW MATERIALS FOR ITS MANUFACTURING PLANT, WHERE 80,000 PAIRS OF SHOES ARE PRODUCED PER DAY. CHEMICALS, RUBBER, LEATHER ARE IMPORTED FROM THE UNITED STATES AND OTHER PARTS OF THE WORLD. ITS PRODUCTS ARE VERY WELL-KNOWN TO THE LOCAL MARKET. THEY ARE MARKETED THROUGHTOUT IRAN, AND EXPORTED TO EASTERN AND WESTERN EUROPE, AFGHANISTAN AND THE PERSIAN GULF AREA. MR. RAHIM IRAVANI, CHAIRMAN, AND WELL-TO-DO REPUTABLE IRANIAN BUSINESSMAN ESTABLISHED THIS FIRM IN 1958. IT WAS REORGANIZED AND EXPANDED IN 1969, TO THE PRESENT STATUS, STATED ABOVE. MANAGING DIRECTOR OF THE ENTERPRISES IS MR. R.P.M. CARLSON, AN AMERICAN CITIZEN. ACCORDING TO LOCAL BANKING SOURCE, MELLI GROUP HAS REGISTERED CAPITAL OF 3 BILLION RIALS WITH "VERY GOOD" REPUTATION. FIRM REPORTS ITS WORKING CAPITAL AS 500 MILLION RIALS AND ANNUAL SALES VOLUME AS 7 BILLION RIALS. FIRM IS RECOMMENDED BY THE EMBASSY AS VERY GOOD TRADE CONTACT.

29. PREP: A.A. RAZBAN APPR: DAVID E. WESTLEY  
SULLIVAN

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TEHRAN04673  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780207-1054  
**Format:** TEL  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780552/aaaabsdw.tel  
**Line Count:** 85  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a9373e9c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 TEHRAN 11293  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 28 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2673265  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI: MELLI INDUSTRIAL GROUP  
**TAGS:** BBSR, IR  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/a9373e9c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014